

# LOUWRENCE VAN NIEKERK

## Financial Advisor

As a passionate and dedicated financial advisor, I bring two years of experience in the financial services industry, focusing on delivering tailored solutions through Discovery's full suite of offerings — including Medical Aid, Life Insurance, Banking, Household and Home Insurance, and the Vitality program.

What sets me apart is a firm commitment to building personal, long-term relationships with my clients. In a world of large financial institutions where clients often feel like just another number, I pride myself on offering an intentionally smaller, more focused service — one where each client is treated as a priority, not a policy. I believe that truly effective financial advice must be built on trust, understanding, and individual attention.

My approach is simple: listen first, advise second. Every client I work with has a unique story, with different goals, concerns, and family circumstances. Whether it's helping someone protect their income, plan for medical needs, or secure their family's future, I take the time to understand the full picture before offering a strategy. I don't believe in one-size-fits-all advice — my job is to provide guidance that's relevant, responsible, and truly in my client's best interest.

Though I'm relatively new to the industry, I've recently completed my formal studies and am committed to ongoing professional development. This career isn't just a job for me — it's something I'm building from the ground up with integrity and purpose. My aim is to grow alongside my clients, creating value not just for today, but for the years ahead.

By partnering with Discovery, I'm able to offer access to some of the most innovative and integrated financial tools available in South Africa. From incentivised wellness programs to flexible life cover and smart banking solutions, I help clients make sense of these offerings and put them to work in ways that align with their individual goals.

Whether you're looking to start your financial journey, review your current policies, or take control of your financial future, I'm here to walk that journey with you — every step of the way.

Louwrence Van Niekerk

Financial Advisor



## CONTACT

### Website

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## BUSINESS EXPERIENCE

Vitality UK | Account Manager |  
2022 - 2024



Discovery



# DOES YOUR MONEY NEED A “PROFESSIONAL TRAINER”?

Imagine a world where finance is associated with **LIFE, TIME** and **GROWTH** rather than **ANXIETY** and **STRESS**? At attooh! We believe that your financial journey should and could be a journey of enjoyment, fulfilment and escalating success.

It really is time to put **YOU** first. Take control of your finances and allow me, as your Financial Coach to guide you along the way.

## MY SERVICES INCLUDE



### INDIVIDUAL / FAMILY INSURANCE

- Life cover
- Disability
- Severe Illness
- Income continuation benefit
- Tax Free Investment/savings
- Retirement planning
- Educational savings



### PERSONAL BANKING



### WILLS & ESTATES



### HEALTH

- Medical aid
- Gap cover



### INVESTMENTS

- Local, guaranteed and offshore
- Retirement investments



### SHORT TERM INSURANCE

- Personal lines
- Commercial insurance



### EMPLOYEE BENEFITS

- Group Risk
- Retirement Funds
- Group Health Solution



### VITALITY REWARDS

- Wellness management
- Wellness days

Every client is unique and so is my process in my practice. Allow my team and I to create a personalised, tailor-made financial solution for you. My advice is based on your needs and wants and I will truly commit to your overall financial and holistic success. **Financial freedom could be your reality.**



## THE BUTTERFLY EFFECT

The butterfly with its metamorphosis - alludes to our lives as humans. Change is the **ONLY** constant. We celebrate growth, change and your own personal metamorphosis. We'll be there on the journey to guide and assist you toward a life of "permanent purpose".