MICHAEL KOTZE

Financial Advisor

I have been part of the Discovery family for over a decade, building my career from being recognized as one of the Top 10 consultants nationally, to becoming Rookie of the Year in my first year as a financial advisor. Over the years, I've had the privilege of guiding hundreds of clients in creating and protecting their wealth through tailored, holistic financial planning.

My approach is simple: every client's journey is unique, and financial advice should reflect that. I take the time to understand your goals, challenges, and aspirations before designing strategies that bring all aspects of your financial life together—whether it's protecting your health, growing your investments, structuring your retirement, or ensuring your family is looked after. By focusing on the bigger picture, I help my clients achieve sustainable financial freedom while enjoying the benefits of Discovery's integrated product offering.

What sets me apart is not only my technical expertise and deep knowledge of Discovery solutions, but also the relationships I build with my clients. I believe trust, transparency, and clear communication are the foundation of successful financial planning. My clients know they can rely on me for ongoing guidance, honest advice, and proactive support at every stage of their journey.

Beyond the numbers, my passion lies in helping people live healthier, wealthier, and more secure lives. For me, financial planning is not just about policies or investments—it's about giving you peace of mind, empowering you to make informed decisions, and helping you achieve the lifestyle and future you envision.

Whether you are just starting out, building your wealth, or preparing for retirement, I am here to partner with you every step of the way.







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BUSINESS EXPERIENCE

(2011 – 2015) VDM Control Solutions Pty (Ltd) / Flowserve South Africa

(2015 – 2017) VDM Control Solutions Pty (Ltd) / Ragon Industries

Business Consultant, Discovery Consulting Services , 2017 - 2020

Financial Advisor attooh!, 2020 - current





DOES YOUR MONEY NEED A "PROFESSIONAL TRAINER"?

Imagine a world where finance is associated with **LIFE, TIME** and **GROWTH** rather that **ANXIETY** and **STRESS**? At attooh! We believe that your financial journey should and could be a journey of enjoyment, fulfilment and escalating success.

It really is time to put **YOU** first. Take control of your finances and allow me, as your Financial Coach to guide you along the way.

MY SERVICES INCLUDE



INDIVIDUAL / FAMILY INSURANCE

- Life cover
- Disability
- Severe Illness
- · Income continuation benefit
- Tax Free Investment/savings
- · Retirement planning
- Educational savings



PERSONAL BANKING



WILLS & ESTATES



HEALTH

- · Medical aid
- Gap cover



INVESTMENTS

- · Local, guaranteed and offshore
- · Retirement investments



SHORT TERM INSURANCE

- Personal lines
- Commercial insurance



EMPLOYEE BENEFITS

- Group Risk
- · Retirement Funds
- Group Health Solution



VITALITY REWARDS

- · Wellness management
- Wellness days

Every client is unique and so is my process in my practice. Allow my team and I to create a personalised, tailor-made financial solution for you. My advice is based on your needs and wants and I will truly commit to your overall financial and holistic success. **Financial freedom could be your reality.**



THE BUTTERFLY EFFECT

The butterfly with its metamorphosis - alludes to our lives as humans. Change is the ONLY constant. We celebrate growth, change and your own personal metamorphosis. We'll be there on the journey to guide and assist you toward a life of "permanent purpose".