NICO VAN DER WESTHUIZEN

Financial Advisor

As an experienced Financial Advisor, with more than 20 years of expertise and elite skills acquired, I find the financial insurance industry to be greatly rewarding. Envisioning the financial growth of long standing clients and together attaining sustainable, attractive results that are life enhancing for my clients, provide me personally with purpose and satisfaction. Committed to assist with dynamic life impacting financial solutions and being able to stand beside my clients within their close confidence, is a privilege I humbly value.

When starting my career at ABSA, in Roodepoort, I had the fortunate opportunity to study and sell a diverse range of products from the different insurance companies that were available. This gave me an advantageous perspective to quickly learn the difference between seemingly good products versus great proven products that can give maximum value to my clients. I was also given the opportunity to complete adept financial courses through the Financial Planning Institute of South Africa (INSETA). With these sought after qualifications and the support of a professional team of broker consultants from the various insurance companies, I have been able to knowledgably provide my clients with invaluable assistance regarding their personal risk, health and investment needs.

I have also completed more advanced courses such as Professional Business Management and the Six Step Process and Compliance at the ICESA City Campus. This contributes to proficiently guiding my clients on their unique financial journey according to the latest novel research available. In order to stay aligned with trends and developments in the industry, I attend Continuous Professional Development (CPD) courses regularly which includes updates with regards to changes in legislation, taxation, products, practices and industry news.

I consider both my instrumental initial training as well as my dedicated continuous development to be the vital cornerstones of my business. My highest priority is to meet my clients where they essentially need me most according to their current life requirements as well as future needs. Whether it might be a minute admin query, a sudden onset of disability or a death in the family, each detail is of vast importance to me and is addressed with caring, skilful professional precision. This includes enhancing my client's individual policy portfolios on an annual basis, which ensures that my clients can always benefit from and have access to the latest developments and improvements.

Currently at Discovery, I share the company's core purpose and ultimate aim which is to make people healthier as well as to enhance and protect their lives. We understand the long term advantages of our unique Discovery products and appreciate that where others think that the job is done, we have only just begun. This pertains, for example, to the management of Vitality and reaping of future rewards.

Nico van der Westhuizen

Financial Advisor

CONTACT

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QUALIFICATIONS

BA Honours Degree | North West University | 1982

RES Representitive and RE | Individual Industry certificate | 2013

Courses as Financial Advisor | FPI Learning and ICESA City Campus |

BUSINESS EXPERIENCE

Educator | Randburg High School | 1998

Financial Advisor | ABSA | 1998 - 2004

Financial Advisor | Momentum | 2004-2013

Financial Advisor | Discovery | 2013-current

Discovery | attooh! HEALTH | WEALTH | LIFE

DOES YOUR MONEY NEED A "PROFESSIONAL TRAINER"?

Imagine a world where finance is associated with **LIFE, TIME** and **GROWTH** rather that **ANXIETY** and **STRESS**? At attooh! We believe that your financial journey should and could be a journey of enjoyment, fulfilment and escalating success.

It really is time to put **YOU** first. Take control of your finances and allow me, as your Financial Coach to guide you along the way.

MY SERVICES INCLUDE

INDIVIDUAL / FAMILY INSURANCE

- Life cover
- Disability
- Severe Illness
- Income continuation benefit
- Tax Free Investment/savings
- Retirement planning
- Educational savings

BUSINESS INSURANCE

- Keyman Insurance
- Buy/Sell Agreements
- Contingent Liability

PERSONAL BANKING

HEALTH

- Medical aid
- Gap cover

INVESTMENTS

- Local, guaranteed and offshore
- Retirement investments

SHORT TERM INSURANCE

- Personal lines
- Commercial insurance

FIDICUARY

- Wills and Estate
- Trust and Tax solutions

EMPLOYEE BENEFITS

- Group Risk
- Retirement Funds
- Group Health Solution

VITALITY REWARDS

- Wellness management
- Wellness days

Every client is unique and so is my process in my practice. Allow my team and I to create a personalised, tailor-made financial solution for you. My advice is based on your needs and wants and I will truly commit to your overall financial and holistic success. **Financial freedom could be your reality.**

THE BUTTERFLY EFFECT

The butterfly with its metamorphosis - alludes to our lives as humans. Change is the ONLY constant. We celebrate growth, change and your own personal metamorphosis. We'll be there on the journey to guide and assist you toward a life of "permanent purpose".